Introduction
There is growing evidence that requiring the influenza vaccination at institutional level is the most effective way of attaining ≥90% influenza vaccine coverage among employees. In the absence of a federal mandate, state initiatives have been employed to improve influenza vaccination – most involving some form of legislation. Few state initiatives, to our knowledge, have conducted state-wide non-regulatory campaigns to improve influenza vaccination among healthcare personnel.

Background
During the summer of 2011, the Pennsylvania Department of Health, in collaboration with the Center for Vaccine Ethics and Policy (University of Pennsylvania), the Hospital and Health System Association of Pennsylvania and the Pennsylvania Immunization Coalition, conducted 13 seminars across Pennsylvania to promote institutional mandates for influenza vaccination.

These strategic partnerships were intended to coordinate and reinforce the idea that hospitals should do more to encourage influenza vaccination among healthcare personnel. Partnering organizations were involved in framing and implementing the campaign, under co-leadership of the Department of Health and the Hospital and Health System Association of Pennsylvania.

At the time of the campaign, 8 of ~250 licensed hospitals and 5 of ~830 licensed long term care facilities (LTCFs) in Pennsylvania were known to have achieved >90% influenza vaccine coverage.

Objective
We report on barriers noted by institutions considering mandating influenza vaccination.

Methods
Information gathered from exit-surveys as well as our own documentation of questions that were asked at each training were examined.

Exit survey’s were required of all participants as a condition for receiving continuing education credits.

Participant characteristics
- 618 registered to attend, average of 47/site
- 580 people attended/signed in (65/site):
  - 158 hospitals
  - 126 nursing homes
  - 82 others (Dr’s offices, Dept of Health and other non-hospital facilities)
- 287 (49%) handed in training evaluation forms
- 6.6% men / 93.4% Female
- A majority were IPs and Employee Health staff
- 5% Nurses (RN, LPN, etc.)
- 15% Other (Administration, legal, others)

Participants and feedback

Feedback on training

Will you implement lessons learnt from this training? (n=259)

Preliminary Outcomes
The number of institutions requiring influenza vaccination among HCP in Pennsylvania has increased, and so has the momentum among institutions to move towards mandating. Deploying a training website and issuing joint press releases were useful for disseminating best practices and campaign resources. Posting an honor roll of institutions with successful programs, offering post-training technical support and having institutions sign a pledge were invaluable strategies for stimulating change. In the absence of a federal and state legislation requiring influenza vaccination, state-based immunization campaigns that involve partnerships between the state and professional organizations have the potential to increase momentum towards institutional mandates.

What worked well
- A clear policy by the state supporting and promoting institutional mandates created a lot of momentum
- Involving major healthcare organizations and large university hospitals and academic institutions was instrumental in adding credence to the messaging.
- Employing case studies, a training website, providing post-training technical support and making key staff from institutions which have successfully implemented mandates drive peer-support was useful in addressing these barriers.
- Professional organizations were able to disseminate information far, wide and with added authority.

Challenges
- Our campaign had several limitations, including our focus on healthcare personnel employed in hospitals and long term care facilities, and our training participants primarily included non-executive level personnel who make key policy decisions at hospital level.
- Coordinating messages when private and public partnerships are involved was a challenge.

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  - Abington Memorial Hospital
  - Mainline Health system
  - Valley View Nursing Home
  - The Caring place

- The Pennsylvania Department of Health; Center for Vaccine Ethics and Policy, University of Pennsylvania; Hospital and Health System Association of Pennsylvania; Pennsylvania Immunization Coalition.

Pennsylvania Department of Health